

**UIL REGION 3 MUSIC
EXECUTIVE COMMITTEE MEETING
April 22, 2020 10:00 a.m.
(via Zoom Meeting)**

The meeting was called to order at 10:05 a.m. by Dr. David Vroonland, Chair. Other Committee members in attendance were Mr. Charlie Alderman, Dr. Scott Caloss, Dr. Rick Lopez, Dr. Jeannie Stone, Mr. Kevin Worthy, and Dr. Georgeanne Warnock. Also present was Bonnie Bartlett.

Dr. Vroonland recognized the new members – Mr. Alderman, Dr. Caloss, and Dr. Warnock.

Minutes from the May 20, 2019 meeting were presented and approved as printed on a motion by Mr. Worthy, seconded by Dr. Lopez.

The Committee reviewed the 2020-21 UIL Music Calendar.

Before reviewing the 2019-20 Financial Statement(s), Dr. Vroonland explained that due to the cancellation of the majority of the spring UIL evaluations and the financial impact those cancellations have on the Region's income, he asked Mrs. Bartlett to prepare two financial reports. The first report (Document 3A) reflects the Region's financial status as of April 22, 2020, showing a carryover amount of \$7,547.05. The amount of income from entry fees is significantly lower than projected due to the uncollected fees for the canceled events. Dr. Vroonland and Mrs. Bartlett reported that although the Region's fiscal year ends 5-31-20, the Region will incur expenses totaling approximately \$28,400 beginning 6-1-20 through October 2020. Additional income will not begin generating until September-October when marching band entry fees will be received.

In order to assure the Region's financial stability going forward in light of the income shortfall due to cancellation of events, Mrs. Bartlett presented the following recommendation:

- Deposit checks for entry fees that have been received for some canceled events (checks currently being held and not deposited - \$24,315)
- Assess a fee of \$85 per group for canceled events (minus fees already received but not deposited)
- Send invoice or rebate check as appropriate to districts
- Work with District Fine Arts Directors (or lead teachers in smaller districts) to coordinate sending rebate checks or invoices

The second financial report (Document 4B) reflects the Region's financial status if the above recommendation is approved. The net increase in entry fee income in this report is \$38,000 after collecting the \$85 per group assessment, depositing the \$24,315 in fees already received, and rebating fees totaling approximately \$14,600. This gives the Region a carryover of approximately \$44,880 as of 5-31-20.

After discussion, the recommendation as presented was unanimously approved on a motion by Dr. Lopez, seconded by Dr. Stone. The second financial report presented (Document 3B) reflecting the approval of the recommendation, was unanimously approved on a motion by Dr. Caloss, seconded by Mr. Alderman.

The Committee reviewed the Proposed Budget for 2020-21. Due to the recent realignment of UIL regions for 2020-2022, Region 3 is losing Richardson ISD (moving to Region 20) and gaining Rockwall ISD (moving from Region 25). This results in a net loss of approximately 55 performing groups. In order to compensate for that loss of entry fee income, Mrs. Bartlett recommended an entry fee of \$475 for all Concert/Sightreading organizations and for marching bands. This is an increase of

\$10-\$55 per group over the 2019-20 entry fees. This budget proposal projects a carryover on 5-31-21 of approximately \$43,300. Since there is some concern over the COVID-19 virus still requiring restrictions into the new school year, a second Proposed Budget was presented reflecting the budget in the event that marching season is canceled in the Fall of 2020. If marching season is canceled that will reduce projected income by approximately \$29,000 (entry fees and gate revenue) and will require concert/sightreading organization fees of \$495 per group.

The proposed 2020-21 budget and entry fee recommendation was unanimously approved on a motion by Mr. Worthy, seconded by Dr. Warnock.

The Committee unanimously elected Dr. Vroonland to serve as Committee Chair for 2020-21. Mr. Alderman and Dr. Caloss agreed to continue serving for another three-year term on the committee. Since Dr. Stone is leaving the committee due to Region realignment, Dr. Vroonland recommended Dr. Justin Terry, Superintendent in Forney ISD, to fill the vacancy. The committee asked Dr. Vroonland to contact Dr. Terry. If Dr. Terry declines to serve, it was recommended that we invite Dr. Villareal, Superintendent of Rockwall ISD, to serve.

The Committee adjourned to Executive Session at 10:35 a.m. Dr. Vroonland reviewed a rule violation that occurred at the High School Orchestra Concert & Sightreading evaluation in February and will send the appropriate Letter of Reprimand to the orchestra director. The Committee approved the appointment of Bonnie Bartlett as Region 3 Music Executive Secretary for the 2020-21 term pursuant to the required Memorandum of Understanding. A salary increase for the Executive Secretary was approved by the Committee. An amended Proposed Budget for 2020-21 is included as an attachment to these minutes.

There being no further business, the meeting was adjourned at 10:45 a.m.

Attachment: Amended Projected Budget for 2020-21